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## Q&A

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**Exam** : **NCSR-Level 2**

**Title** : Nutanix Certified Sales  
Representative (NCSR):  
Level 2

**Version** : DEMO

1.What enables customers to experience the Nutanix Enterprise CloudPlatform at no cost?

- A. Acropolis Starter
- B. Nutanix Express
- C. Prism Starter Edition
- D. Community Edition

**Answer: D**

2.What differentiator refers to the ability to avoid 3tier architecture performance degradation when adding users or workloads to an existing environment?

- A. Predictable Linear Performance
- B. Enterprise Cloud Services
- C. CPU Performance
- D. Time to Deploy

**Answer: A**

3.A VDI administrator is frustrated with being unable to scale home directories, user profiles, and departmental shares as the number of VDI users grows.

Which featureshould he use to solve this problem?

- A. AFS has elastic capabilities
- B. AFS allows users to collaborate on files easier
- C. AFS can mitigate the effects of a bootstorm
- D. Prism helps troubleshoot issues much faster

**Answer: A**

4.What is the key feature of the Xi Disaster Recovery service that enables reliable execution of a DR process?

- A. Built in security
- B. Oneclick failover
- C. Nutanix community edition
- D. ESXi to AHV conversion

**Answer: B**

5.A prospect is looking for a costeffective, onprem alternative to AWS ElasticFile Services (EFS).

What should you highlight to this prospect?

- A. Nutanix ABS exposes iSCSI block storage and is natively integrated into Nutanix
- B. Nutanix ACS is natively integrated into Nutanix and has a broad ecosystem
- C. Nutanix AFS is simple, scalable, enterprise class, and is natively integrated into Nutanix
- D. Nutanix AFS has broad ecosystem support and can handle high enterprise performance requirement

**Answer: C**